

What to invest in for your retirement

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By: Ismitz Matthew De Alwis



Not many countries in the world have a compulsory retirement saving scheme, but in Malaysia we are fortunate to have the EPF to help employees save up for their retirement right from their first job!

The EPF scheme, which has been around since 1951, requires employers to contribute a statutory rate of at least 12% to employees' EPF savings and 11% share comes from employees' own salary.

Although the guaranteed minimum dividend rate is 2.5% a year, EPF members have enjoyed an average dividend of 5.7% over the last 10 years (from 2005 to 2014). As such, most Malaysians rely on their EPF savings for retirement.

So much so for many, the EPF is the only source of funding for their retirement. But this mindset is set to change.

Eggs in different baskets

While EPF's dividends have been nothing less than impressive, far too many people make the error of putting all their eggs in one basket when it comes to saving for retirement.

Kenanga Investors

It is essential to diversify your investment to avoid risking everything that is put in one basket. If the basket falls, you will have no more eggs.

By diversifying your retirement portfolio, you decrease the chance that all your investments will experience the same negative market forces at the same time.

One way is to blend a variety of different investments with various characteristics so you can reduce their overall risk while increasing their potential for greater long-term results.

Even smarter investors would invest in assets that counter react each other in the same economic and market conditions.

	Investment Product	Profitability (potential return)	Liquidity (ease of converting into cash)	Security (safety of investment)
1	Equities <ul style="list-style-type: none"> - Ordinary shares of companies that are listed on the stock exchanges. - Provides earnings to an investor in form of capital appreciation and dividend payments. 	Generally, stocks and shares are considered high returns investments.	Depending on individual stocks and market conditions. Some stocks are more marketable than others and are traded in higher volumes. If market condition is favorable, the stocks can be sold much easier than during bad times.	Generally, stocks and shares are considered high risk investment as they fluctuate according to market sentiments. For those to invest in overseas stocks, the risk would include currency and political risks.
2	Unit Trusts <ul style="list-style-type: none"> - Professionally managed pool of funds that are broken down into units for sale to investors. - Allow investors to have indirect involvement in a range of investments i.e. equities, bonds and fixed income securities, to diversify investment risks. 	Investors have a chance to make capital gains as well as dividends. Profitability potential is fairly high and is ranked slightly below that of equities.	Unit trust is considered liquid and can be redeemed on demand. The only delay is processing time, which usually takes no more than a week.	Comparatively safer than equities but still subjected to market forces, be it equity market or bond market.
3	Private Retirement Schemes (PRS) <ul style="list-style-type: none"> - Similar to unit trust, it is a professionally managed pool of funds. - Dedicated for retirement only. - Lower fees and charges. - Tax reliefs and incentives available. 	(same as unit trusts)	(same as unit trusts)	(same as unit trusts)

4	Investment-linked Insurance <ul style="list-style-type: none"> - Insurance policy that gives investors both benefits of insurance and investment under a single integrated plan. - Investment characteristics of product are similar to unit trust. 	Like unit trust, investors stand a chance to make capital gains as well as dividends. Profitability potential is also comparable to unit trust and ranked higher than traditional life policies.	Considered liquid as investment units may be sold for cash.	Like unit trust, this is comparatively safer than equities. Because the investment portion is subjected to market forces, it is considered less safe than traditional life policies.
5	Annuities <ul style="list-style-type: none"> - A form of insurance designed to provide a stream of income to investors in exchange for a lump sum or savings over a period prior to the payment date. - Depending on type of annuity, income stream can be for a fixed period of lifetime 	Usually on the lower end as compared to most other investments. Returns depend on the duration and generally, there is no capital appreciation. Because income stream is fixed, income may be severely eroded by inflation.	Because capital sum is given as a purchase price for a stream of income, it cannot be converted to cash on any change of circumstances that demands lump sum cash. The stream of payment is in cash form, hence, it is totally liquid.	Generally considered one of the safest.
6	Real Property <ul style="list-style-type: none"> - Properties exclude home of investor but can be in form of houses, condos, flats, land, factories, shop lots or other commercial properties. 	Depending on type, location and market timing.	One of the least liquid investments to hold. Salability depends principally on location and market timing.	It is tangible and scarce over the long-term hence it is quite safe compared to equities. But, value can be severely eroded during bad times.
7	Fixed-Income Securities <ul style="list-style-type: none"> - This include fixed-deposit accounts, bonds and other debt instruments with fixed interest payments. 	Lower than equities. Bonds , depending on its grade but generally higher than bank deposits. If interest rates go down, bond prices go up providing capital appreciation. Bank deposits , rates vary with time and financial institutions. No capital appreciation.	Bonds may or may not be liquid depending on its features. Bank deposits are generally liquid but penalty applies if funds are liquidated before maturity period.	Bonds vary in safety depending on the issuing institution. Otherwise, it is safer than equities. Bank deposits are one of the safest investment products.

Retirement investment options

A key reason why people invest is to protect them against the decrease in purchasing power brought about by inflation. By investing the savings at rate equal or above the inflation rate, the purchasing power of the savings will be preserved or increased.

There is a plethora of investment products in the market with different characteristics which you consider using to diversify your retirement baskets.

Your retirement savings are sacred, so it is understandable that you don't want to take unnecessary risks. But that doesn't mean you should rely on safe investments such as bank fixed deposits.

To build a nest egg large enough to see you through retirement, which may last 20 years or more (Malaysia average life expectancy rate - 75 years old), you will need the growth potential that equities can provide.

If you are still 20 to 30 years away from retirement, it is recommended to have a lion's share of your retirement portfolio in equities or equity unit trust funds.

If you don't have the stomach for steep downturns, a more prudent investment course is to throw some bonds into the mix.

For example, by having 70%-80% of your portfolio in equities and 20%-30% in bonds, allows you to capture most of the long-term growth of equities while sheltering your investments somewhat during market downturns.

Then, as you approach retirement age, the idea is to shift more of your portfolio into bonds.

Even in retirement, it pays to maintain a healthy dose of equities or equity unit trust funds.

Set a realistic goal as to how much returns you hope to achieve on a yearly basis. Don't aim for investments that provide astronomical growth only for a year or two.

Some investments may bring you on a hair-raising volatile rollercoaster ride of big upsides on some years and deep plunges on others for taking big risks.

Instead, look for investments that provide you with consistent returns that do not fluctuate much during bloom and gloom markets.

Most importantly, as you get familiarised with investing for your retirement, pay attention to how much risk you can stomach.

Your risk appetite will in turn help you to adjust the asset allocation in your portfolio for diversification.

At the end of the day, investing for your retirement shares very similar wisdom with picking out your food at a buffet line.

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Ismitz Matthew De Alwis is the executive director and CEO of Kenanga Investors Bhd. He is a Certified Financial Planner ("CFP") and holds a Capital Market Services Representative's Licence ("CMSRL") from the Securities Commission for fund management and investment advice. He is a staunch believer that financial literacy will empower Malaysians to prepare adequately for their retirement.

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THE STAR ONLINE

Business News

What to invest in for your retirement

By GUY MATTHEW DE ALWIS

Not many countries in the world have a compulsory retirement saving scheme, but in Malaysia we are fortunate to have the EPF to help employees save up for their retirement right from their first job.

The EPF scheme, which has been around since 1951, requires employers to contribute a statutory rate of at least 1% to employee EPF savings and 11% share comes from employees' own salary.

Although the guaranteed minimum dividend rate is 2.5% a year, EPF members have enjoyed an average dividend of 3.7% over the last 10 years (from 2005 to 2014). As such, most Malaysians rely on their EPF savings for retirement.

So much so for many, the EPF is the only source of funding for their retirement. But this mindset is set to change.

Eggs in different baskets

While EPF's dividends have been nothing less than impressive, far too many people make the error of putting all their eggs in one basket when it comes to saving for retirement.

It is essential to diversify your investment to avoid risking everything that is put in one basket. If the basket falls, you will have no more eggs.

By diversifying your retirement portfolio, you decrease the chance that all your investments will experience the same negative market forces at the same time.

One way to blend a variety of different investments with various characteristics so you can reduce their overall risk while increasing their potential for greater long-term results.

Even smarter investors would invest in assets that counter react each other in the same economic and market conditions.

Investment Product	Profitability (potential return)	Liquidity (ease of converting into cash)	Security (safety of investment)
1 Equities <ul style="list-style-type: none"> Ordinary shares of companies that are listed on the stock exchanges. Provides earnings to an investor in form of capital appreciation and dividend payments. 	Generally, stocks and shares are considered high return investments.	Depending on individual stocks and market conditions. Some stocks are more marketable than others and are traded in higher volumes. If market condition is favorable, the stocks can be sold much easier than during bad times.	Generally, stocks and shares are considered high-risk investment as they fluctuate according to market sentiments. For those to invest in overseas stocks, the risk would include currency and political risks.
2 Unit Trusts <ul style="list-style-type: none"> Professionally managed pool of funds that are broken down into units for sale to investors. Allow investors to have indirect investment in a range of investments i.e. equities, bonds and fixed income securities, to diversify investment risks. 	Investors have a chance to make capital gains as well as dividends. Profitability potential is fairly high and is ranked slightly below that of equities.	Unit trust is considered liquid and can be redeemed on demand. The only delay is processing time, which usually takes no more than a week.	Comparatively safer than equities but still subjected to market forces, be it equity market or bond market.
3 Private Retirement Schemes (PRS) <ul style="list-style-type: none"> Similar to unit trust, it is a professionally managed pool of funds. Dedicated for retirement only. Lower fees and charges. Tax reliefs and incentives available. 	(same as unit trusts)	(same as unit trusts)	(same as unit trusts)

Market Summary

100 WUO 1675.47 ↑11.4 0.68% 21,473,142

FBMCLX

Day's Range: 1525.07 - 1532.88

52 Weeks Range: 1485 - 1537

Open: 1675.47 High: 1675.47

Low: 1675.47 Close: 1675.47

Unchanged 300 (Intraday) 631

Go to Market Watch

Market Movers

Symbol	Open	Last	Chg	Vol (00)
HBIBCS	0.360	-0.150	-0.150	241,049
FOCUS	0.080	0.005	0.005	71,475
XIX	0.240	-0.045	-0.045	635,157
INSTRAD	0.190	-0.005	-0.005	423,205
TMB	0.095	0.000	0.000	415,942

4 Investment-linked Insurance <ul style="list-style-type: none"> Insurance policy that gives investors both benefits of insurance and investment under a single integrated plan. Investment characteristics of product are similar to unit trust. 	Like unit trust, investors stand a chance to make capital gains as well as dividends. Profitability potential is also comparable to unit trust and ranked higher than traditional life policies.	Considered liquid as investment units may be sold for cash.	Like unit trust, this is comparatively safer than equities. Because the investment portion is subjected to market forces, it is considered less safe than traditional life policies.
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6 Real Property <ul style="list-style-type: none"> Properties include home of investor but can be in form of houses, condos, flats, land, factories, shop lots or other commercial properties. 	Depending on type, location and timing.	One of the least liquid investments to hold. Liquidity depends primarily on location and market timing.	It is tangible and scarce over the long term hence it is quite safe compared to equities. But, value can be severely eroded during bad times.
7 Fixed-income Securities <ul style="list-style-type: none"> The include fixed-deposit accounts, bonds and other debt instruments with fixed interest payments. 	Lower than equities.	Bonds Depending on its grade but are generally higher than bank deposits. If interest rates go down, bond prices go up providing capital appreciation. Bank deposits , rates vary with time and financial institutions. No capital appreciation.	Bonds may or may not be liquid depending on the issuing institution. Otherwise, it is safer than equities. Bank deposits are one of the safest investment products.

Retirement investment options

A key reason why people invest is to protect them against the decrease in purchasing power brought about by inflation. By investing the savings at rate equal or above the inflation rate, the purchasing power of the savings will be preserved or increased.

There is a plethora of investment products in the market with different characteristics which you consider using to diversify your retirement baskets.

Your retirement savings are sacred, so it is understandable that you don't want to take unnecessary risks. But that doesn't mean you should rely on safe investments such as bank fixed deposits.

To build a nest egg large enough to see you through retirement, which may last 20 years or more (Malaysia average life expectancy rate - 75 years old) you will need the growth potential that equities can provide.

If you are still 20 to 30 years away from retirement, it is recommended to have a fair share of your retirement portfolio in equities or equity unit trusts.

If you don't have the stomach for steep downturns, a more prudent investment course is to throw some bonds into the mix.

For example, by having 70% of your portfolio in equities and 30% in bonds, allow you to capture most of the long-term growth of equities while sheltering your investments somewhat during market downturns.

Then, as you approach retirement age, the idea is to shift more of your portfolio into bonds.

Even in retirement, it pays to maintain a healthy dose of equities or equity unit trust funds.

Set a realistic goal as to how much returns you hope to achieve on a yearly basis. Don't aim for investments that provide astronomical growth only for a year or two.

Some investments may bring you a hair-raising volatile rollercoaster ride of big week-to-week movements, only to end in a non-moving downward trend over the long term updates on some years and deep plunges on others for taking big risks.

Instead, look for investments that provide you with consistent returns that do not fluctuate much during boom and gloom markets.

Most importantly, as you get familiarised with investing for your retirement, pay attention to how much risk you can stomach.

Your risk appetite will in turn help you to adjust the asset allocation in your portfolio for diversification.

As the end of the day, investing for your retirement shares very similar wisdom with picking out your food at a buffet line.

It is about picking the best food amongst a plethora of offerings that complement your personal palate, know your appetite so to not overdo it and optimizing the value and enjoyment of what's on your plate.

Irishtz Matthew De Alwis is the executive director and CEO of Kenanga Investors Bhd, an investment management firm. Matthew is a Certified Financial Planner (CFP) and holds a Capital Markets Services Representative's License (CMSRL) from the Securities Commission for fund management and investment advice. He is a staunch believer that financial literacy will empower Malaysians to prepare adequately for their retirement.

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'Eggs in Different Baskets' – Diversification

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<p>Unit Trusts</p> <p>Professionally managed pool of funds that are broken down into units for sale to investors. Allow investors to have indirect involvement in a range of investments (i.e. equities, bonds and fixed income securities), to diversify investment risks.</p>	<p>Investors have a chance to make capital gains as well as dividends. Profitability potential is fairly high and is ranked slightly below that of equities.</p>	<p>Stocks are in considered liquid and can be redeemed on demand. The only thing to be aware of is, which security takes no more than a week.</p>	<p>Comparatively safer than equities but still subjected to market forces, be it equity market or bond market.</p>
<p>Private Retirement Schemes (PRS)</p> <p>Similar to unit trusts, it is a professionally managed pool of funds, dedicated to retirement only. Lower fees and charge tax reliefs and incentives available.</p>	<p>(Same as unit trusts)</p>	<p>(Same as unit trusts)</p>	<p>(Same as unit trusts)</p>

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<p>Real Property</p> <p>Properties include home of investor but can be in form of houses, offices, shops, land, factories, shop lots or other commercial properties.</p>	<p>Depending on type, location and market timing.</p>	<p>One of the least liquid investments as sale, liquidity depends principally on location and market timing.</p>	<p>It is tangible and secure over the long term hence it is quite safe compared to equities. But, value can be severely eroded during bad times.</p>
<p>Fixed Income Securities</p> <p>This includes fixed deposits accounts, bonds and other debt instruments with fixed interest payments.</p>	<p>Lower than equities. Bonds, depending on its quality, are generally higher than bank deposits. If interest rates go down, bond prices go up providing capital appreciation. Bank deposits, even vary with rate and financial institutions. No capital appreciation.</p>	<p>Bonds may or may not be liquid depending on the features. Bank deposits are generally liquid but penalty applies if funds are withdrawn before maturity period.</p>	<p>Bonds vary in safety depending on the issuing institution. Otherwise, it is safer than equities. Bank deposits are one of the safest investment products.</p>

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